

Blue Ribbon Buyers



Why Blue Ribbon? Because my buyers want to win the race. To get the prize-their house. My job is to coach them there. To make them the best buyers in the market.

There is a lot of competition today for a good home. Finding it fast, making the decision to write a contract, and the dreaded multiple offer bidding drama.

Like any race, the preparation is key and the winner is the strongest and fastest.

- Pre-approval with a lender means all of the financials are in order and loan application completed. That is a huge head start.
- Being picky is fine. Seeing enough homes to know what your budget will buy and what compromises need to be made are part of the process.
- Negotiating from strength is the next hurdle. Submitting an offer that the seller will sign is the goal. I know many strategies that will give you an advantage

If we do everything right and better than the other buyers - that dream home is now under contract. That is not the finish line. The inspection and appraisal are necessary steps to protect the purchase.

If you have not purchased a home in years - this will be a new experience; so much has changed. For both seasoned and first-time buyers, the process is daunting. I will be there every step of the way! I'm here to get you your prize-the home you want.